

# DocuSign®, eSignature Solution for Tinubu Credit Insurance

USE-CASE

## Speed up your Policy issuance with eSignature

Discover this valuable business case for Trade Credit Insurance with the world's leader eSignature provider Digitalization in the insurance industry coupled with the current sanitary environment increase the needs to enhance eSignature.

### TINUBU SOLUTION

#### Our solution provides:

- An open API integration with the world leader provider
- An integrated workflow & quote status update
- A worldwide legal compliant process (eIDAS n°910/2014) + eSIGN & UETA Acts (USA)
- A storage of signed documents and certificates in Tinubu Credit Insurance Solution
- The customization of your branding, email, templates, and signature location

### BENEFITS

#### Your main benefits are:

- An improved Customer Experience
- A smoother and integrated process between your front-office and your back-office
- A huge efficiency increase
- Ease of use
- Legal & hosting security

## Policy documents issued from the back-office

- In the back-office, your commercial underwriter issues the policy documents (fig. 1).

**Benefit:**  
Benefiting from an integrated workflow, this action triggers the eSignature process.

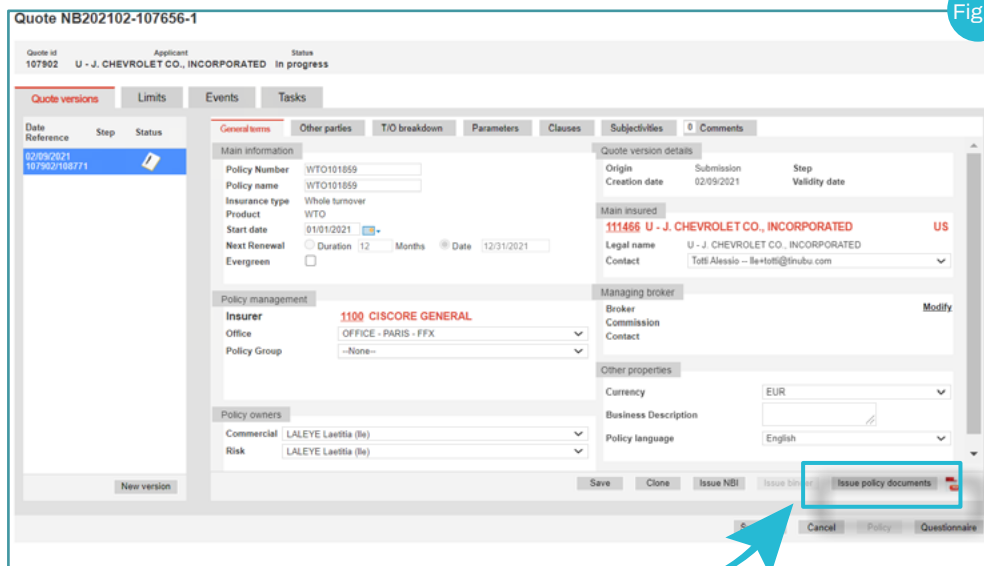


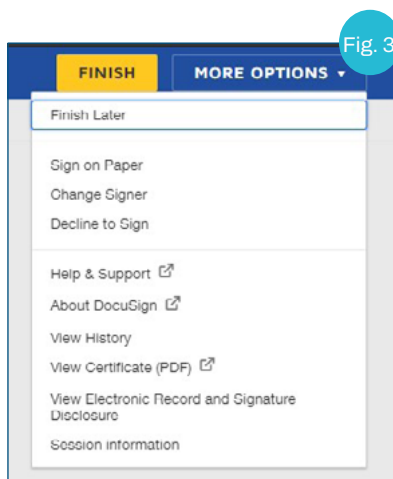
Fig.1



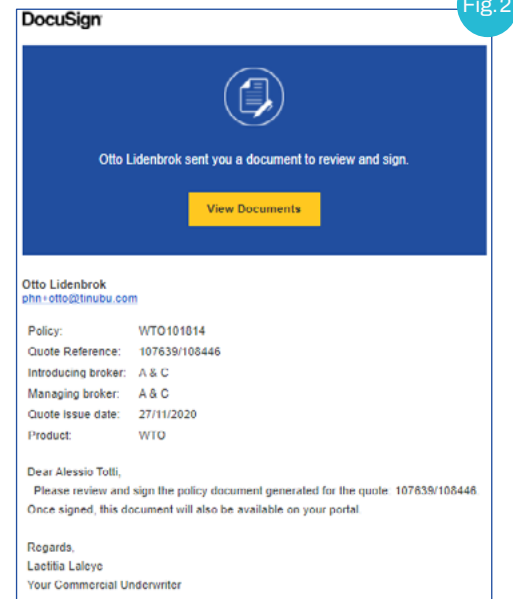
## eSignature process for your clients

- Your client receives an email with a link to the document to be signed (fig. 2).

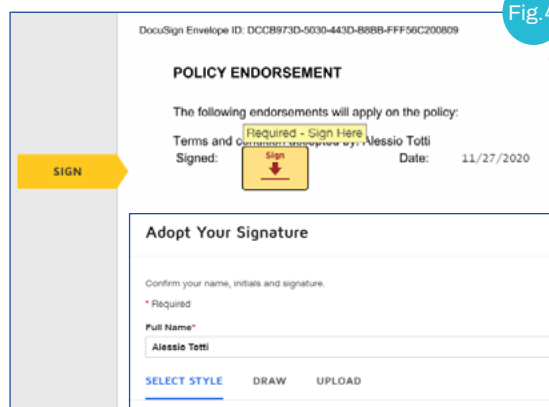
**Benefit: To provide a smoother and more secure Customer Experience, no need to log in to DocuSign® nor to Tinubu Credit Insurance Portal.**



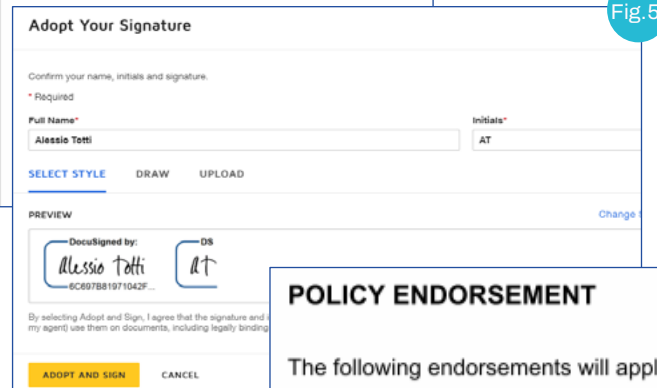
- After being redirected to the policy schedule, your client will need to give his consent to use the eSignature.
- Several options are given to your clients: signing, declining, or finishing later (fig. 3).



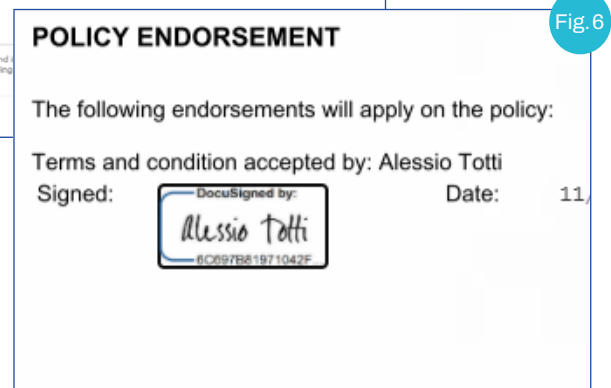
- The location of the signature has been defined by the Insurer beforehand (fig. 4).



- Among valuable features, your client is offered several types of signature type: initials, name, manuscript, or image upload (fig. 5).



- When the document is signed, a confirmation message will be displayed to your client with the certificate number and the timestamp (fig. 6).



## Insured decision, document & certificates storage

- Your client will get notified by email that his decision has been recorded.
- Your team has an easier access to the signed documents and signature certificates and is notified by email of your client's actions.

### Benefit:

the integrated workflow brings trustful automation and high efficiency. Hence, a task will prompt him to finalize the issuance process to activate the policy (while the quote status has been automatically updated).

- Once the underwriters have been on their task and have activated the associated policy, they can find the signed document as well as the certificate in the policy file (fig. 7).

**Certificate Of Completion**

Envelope Id: 20B9E0BE351B4A74B0A872C3CB20F579	Status: Completed
Subject: CISCORE GENERAL   Policy document for quote 107842/107842	
Source Envelope:	
Document Pages: 3	Signatures: 1
Certificate Pages: 4	Initials: 0
AutoNav: Enabled	Envelope Originator: Otto Lidenbrok
Envelope Stamping: Enabled	phn+otto@tinubu.com
Time Zone: (UTC-08:00) Pacific Time (US & Canada)	IP Address: 84.14.209.250

**Record Tracking**

Status: Original	Holder: Otto Lidenbrok	Location: DocuSign
1/18/2021 2:55:52 AM	phn+otto@tinubu.com	

**Signer Events**

Alessio Totti	<b>Signature</b>	<b>Timestamp</b>
lle+totti@tinubu.com	Decided by: Alessio Totti	Sent: 1/18/2021 2:55:53 AM
Security Level: Email, Account Authentication (None)	Signature Adoption: Pre-selected Style	Viewed: 1/18/2021 3:24:16 AM
	Using IP Address: 92.151.55.231	Signed: 1/18/2021 3:29:56 AM

**Electronic Record and Signature Disclosure:**

Fig. 7

**POLICY DETAIL - WTO100026**

POLICY TERMS	COUNTRIES COVERED	POLICY DOCUMENTS
Policy name: WTO101640 Insurance type: Whole turnover Start Date: 01/01/2020 Last renewal: 01/01/2020 Next renewal: 12/31/2022 Policy Currency: EUR Insurer: CISCORE GENERAL Commercial owner: <b>Lesitie LALEYE</b> Main Insured: U - J. CHEVROLET CO., INCORPORATED Main Insured Contact: <b>Alessio Totti</b>	CANADA FRANCE UNITED KINGDOM UNITED STATES	<a href="#">certificate.pdf</a> <a href="#">Policy schedule - 107842 - 108891 - 18012021.pdf</a> <a href="#">Policy schedule - 107842 - 108891 - 18012021.pdf</a> <a href="#">Submission_107842_18012021.pdf</a>

Fig. 8

- Your client can find the signed policy document and certificate in his portal (fig. 8).

## About Tinubu

Tinubu is the business facilitator and exchange enabler that delivers fluidity and simplicity to the insurance industry by using the strength of collective performance.

Our company is an alliance of technology software and insurance expertise offering the best combination to its clients. It covers the entire value chain of credit insurance & surety with one end-to-end platform, connecting every part of your business with one digital highway.

Established in 2000 and headquartered in Paris, France, Tinubu is an independent software provider and employs 170 people, located in Paris, London, New York, Orlando, Singapore, and Montreal. Its clients represent 30 of the top 60 Credit & Surety underwriters worldwide.

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