



Tinubu Company Fact Sheet



Updated: May 2025



Company Overview

Tinubu is the global category leader in enterprise SaaS solutions purpose-built for the specialty insurance industry.

Headquartered in Paris and operating across five continents, Tinubu empowers insurers, MGAs, and brokers with configurable, cloud-native platforms that drive digital transformation across the entire insurance value chain - from underwriting and policy administration to distribution and claims.

With over 25 years of deep domain expertise and a growing portfolio of AI-driven and no-code capabilities, Tinubu enables specialty carriers to scale, adapt, and lead in one of the industry's most complex and fragmented segments. Backed by proven technology and sector experience, Tinubu helps its clients grow with confidence - wherever they operate.

In 2025, Tinubu raised **\$45 million in growth capital** led by **Morgan Stanley Expansion Capital**, and completed its acquisition of **Innoevo**, expanding its offering with rapid-deployment, no-code capabilities.

Key Figures

- Founded: 2000
- Headquarters: Paris, France
- Global Hubs: Paris, New York, Zurich, Orlando, Budapest, Bangalore, Singapore
- Employees: 350
- Active Clients: 45+ Insurers, 150+ Agencies
- Continents Served: 5
- Specialty Lined Served: Trade Credit, Surety, A&H, Marine, Aviation, Cyber, etc.

Solutions

- Tinubu delivers enterprise SaaS platforms purpose-built for Trade Credit and Surety, with full lifecycle capabilities from underwriting to claims. Its modular and flexible architecture supports global scalability and local adaptability.
- Through the integration of Innoevo, Tinubu adds no-code agility to rapidly deploy solutions across new specialty lines like Cyber, A&H, Marine, and Aviation.
- A key differentiator: Tinubu is one of the few providers with an in-house team of 18 risk analysts, offering unmatched domain depth in specialty insurance.

Global Presence

Tinubu delivers localized support through 7 international hubs and serves customers in: North America, Europe, Asia-Pacific, Middle East and Africa

Vision

To be the world's most flexible, intelligent, and trusted software partner for specialty insurance.

Leadership

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- Morgan Franc, CEO
 - Yvan Saule, Chief Technology Officer
 - Arnaud Deroeux, Chief Financial Officer
 - Mounia Zarka, Chief People Officer
 - Yaron Benzvi, General Manager Surety
 - Vinod Kachroo, General Manager Innoveo